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Robustness of norm-driven cooperation in the commons

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1

13 **Summary**

- 14 Sustainable use of common-pool resources such as fish, water or forests depends on the
- cooperation of resource users that restrain their individual extraction to socially optimal 15
- levels. Empirical evidence has shown that under certain social and bio-physical conditions 16
- 17 self-organized cooperation in the commons can evolve. Global change, however, may
- 18 drastically alter these conditions. We assess the robustness of cooperation to environmental
- 19 variability in a stylised model of a community that harvests a shared resource. Community
- 20 members follow a norm of socially optimal resource extraction, which is enforced through
- social sanctioning. Our results indicate that both resource abundance and a small increase in 21
- 22 resource variability can lead to collapse of cooperation observed in the no-variability case,
- 23 while either scarcity or large variability have the potential to stabilize it. The combined
- 24 effects of changes in amount and variability can reinforce or counteract each other depending
- on their size and the initial level of cooperation in the community. If two socially separate 25
- groups are ecologically connected through resource leakage, cooperation in one can 26
- 27 destabilize the other. These findings provide insights into possible effects of global change
- 28 and spatial connectivity, indicating that there is no simple answer as to their effects on
- 29 cooperation and sustainable resource use.

30

- 31 Keywords: social-ecological system; cooperation; norms; global change; collapse; common-
- 32 pool resource

1. Introduction

- 35 Theoretical and empirical research has long been concerned with finding ways to overcome
- 36 social dilemmas in natural resource use that arise when the individual short-term benefits
- from resource exploitation lead users to collectively overharvest (e.g. [1],[2]). While early
- research emphasized the need for government control or privatisation [1], recent empirical
- work has highlighted that communities are often capable of overcoming the dilemma and
- achieve sustainable resource use through cooperative self-governance [3]. Different
- 41 mechanisms have been proposed for successful self-governance, such as communication,
- 42 monitoring and sanctioning ([3], [4]) or reciprocity [5]. Ostrom [3] and others [6] have found
- 43 that successful communities often establish social norms, i.e. "rule(s) or standard(s) of
- behaviour shared by members of a social group" [7], to discourage individual overharvesting.
- 45 The social interactions that enable cooperation and the development of social norms in
- 46 common-pool resources (CPRs), however, do not take place in a void or a static environment.
- 47 CPRs are part of interlinked systems of humans and nature [8], so called social-ecological
- 48 systems (SES). SES develop over time through micro-scale interactions of individual agents
- 49 that spread to higher levels due to agents' collective behaviour [9]. These include agent-agent
- 50 interactions, e.g. when a norm-follower observes a norm-violation by another agent, and
- 51 interactions between agents and resources in the form of extraction, monitoring or
- 52 maintenance activities. Therefore, characteristics of the ecological system that affect agent-
- resource interactions also shape individual and collective behaviour in SES. Properties of the
- resource system that have proven relevant in explaining successful self-governance in social-
- ecological systems are, among others, the productivity of a resource, the mobility of the
- 56 resource and its reproductive rate [10]. Recent empirical research on collective action for
- sustainable resource use hence tries to take attributes of the resource system into account,
- along with those of resource users and governance systems (e.g. [10], [11]).
- 59 The role of bio-physical conditions for the evolution of cooperation and hence sustainable
- 60 resource use becomes even more relevant in view of increasing pressures on resource systems
- 61 by climate and other global change processes [12]. Their impact has the potential to
- drastically alter the environmental conditions under which collective action for sustainable
- resource use has been achieved in the past. Climate change, for instance, is likely to change
- 64 the quantity and variability of resource flows, exacerbating existing resource scarcity and
- leading to more extreme events (see e.g. [13] and [14] p. 8 for the impact of climate change
- on water scarcity in arid regions). Socio-political developments and human migration have
- 67 the potential to alter the needs for natural resources such as land, water and marine resources,
- with potentially major impacts on today's resource use patterns. With increased demand or
- 69 variability comes increased uncertainty, which can put additional pressure on individual and
- 70 collective action. This might lead to more incentives for opportunistic behaviour in situations
- where cooperative collective action was well-established before. The consequences of these
- changes for CPR management are to a large extent unknown.
- 73 The impact of climate change on political stability and intra-state armed conflict has recently
- been the subject of increased attention in the climate change debate (see e.g. [15]). Results so
- 75 far are inconclusive, showing that resource scarcity and variability can lead to an increase in
- 76 conflict (see e.g. [16], [17]), but also foster cooperation. Similarly, there is an on-going
- debate about an increase in the potential of war over water with an increase in water stress.
- While some argue that the likelihood of conflicts will increase (e.g. [18], [19], [20]) others
- 79 point out that history has shown that countries do not go to war over water but rather solve
- their water issues through trade (e.g. import of food) and international agreements ([21], [22],

- 81 [23]). Gizelis and Wooden [24] caution against deterministic direct links between resource
- state and conflict, highlighting the importance of domestic institutions in determining how a
- community or nation will react to a rapid or slow change in resources.
- 84 The robustness of collective action to the impacts of global change thus remains an open
- question. The aim of this paper is to investigate the robustness of norm-driven cooperation in
- a CPR to changing resource availability. To this end we developed an agent-based model,
- 87 henceforth termed *CP-norm*, of a community of norm-following and norm-violating
- harvesters that share a common resource. The model is inspired by the game-theoretic model
- presented by Tavoni et al. [25], henceforth TSL, but takes an agent-based approach that
- 90 models community-level outcomes as they emerge from micro-level interactions. This allows
- 91 us to test the approximations of the evolutionary game-theoretic TSL model and, given a
- good fit between the two, provides us with a theoretically sound basis on which we gradually
- build to add more realism to the model, such as stochastic resource flows, with-in group
- social dynamics and between group ecological dynamics. In the following we establish the
- base simulation model and test its validity by comparing the ensuing conclusions with the
- 96 TSL model. We then explore different scenarios of resource scarcity and variability as well as
- ooperation within two socially separate groups that are ecologically linked. We conclude
- 98 with a discussion of our findings in light of other empirical and experimental evidence, and
- 99 discuss policy implications.

101

2. A model of norm-driven cooperation in the commons

- 102 Social dynamics
- We model a community of harvesters that collectively exploit a shared resource such as a
- groundwater reservoir, a fish population or a common pasture. Over time the community has
- identified the socially optimal extraction level. Restraining one's resource extraction to this
- level has become a social norm, i.e. a shared rule of behaviour [26]. Harvesters can either
- follow the norm (norm followers or cooperators) or extract more for their own benefit (norm
- violators or defectors). Violation of the norm is sanctioned through social disapproval by
- norm followers. Social disapproval has been shown to be an important mechanism to promote
- 110 compliance with social norms ([27], [3]). Fehr and Gächter [28] have showed in an
- experimental setting that cooperators experience strong emotions when observing free-riders.
- Such reactions are often manifested through disapproval towards the defectors, even when it
- is costly and it does not imply monetary gains for the cooperators (see also [29] for social
- disapproval in field experiments in Southeast Asia). In the presence of such behavioural
- drivers, second-order freeriding, i.e. when a subject cooperates but abstains from costly
- punishment, is rarely observed empirically [28]. For the purpose of this investigation we thus
- focus on first-order freeriding only, and assume that all norm followers sanction norm
- violators, provided that the proportion of cooperators is large enough.
- Social sanctioning reduces the utility that norm violators receive from resource use.
- 120 Conceptually, this is due to refusal of help by the cooperators' community, for instance in the
- form of denial of access to community benefits directed towards defectors. For example,

¹ See Sasaki and Uchida [30] for a model of social exclusion as a successful mechanism for cooperation in the presence of second-order free riding. Social exclusion in their model implies that norm violators are fully excluded from the benefits of the common good. This is contrary to the model presented here where social disapproval only leads to a reduction in utility as detailed below.

- 122 Japanese villagers or Irish fishermen disapprove of community members who overuse the
- 123 resource by depriving them of the benefits provided by cooperation in other economic
- 124 activities ([31], [32]). Sanctioning is modelled as a behavioural response of individual norm
- 125 followers to inequality, hinging on feelings of disapproval towards norm violators. To fix
- 126 ideas, one can think of this setup as one where community members that extract more
- 127 groundwater to irrigate their crops than socially accepted will be refused necessary harvesting
- 128 machinery, or access to a market stand to sell their goods. In its most extreme version,
- 129 inequality aversion may trigger spiteful reactions by norm followers, with material
- 130 consequences such as crop destruction. This non-costly social disapproval does not involve
- 131 any prior payment into a punishment pool. Furthermore, while sanctioning is carried out in
- 132 peer-to-peer interactions it requires a large enough pool of cooperators in the community to
- 133 be effective. It is thus neither pool- nor peer-punishment as distinguished by Sigmund et al.
- 134 [33], but contains elements of both.
- 135 The severity of the social sanction increases with the number of norm followers, as more
- 136 harvesters disapprove of the free-riders (Figure S1). The larger the proportions of cooperators
- 137 the more difficult it will be for a norm violator to find support to process or commercialize
- 138 her harvest. The more the cooperative strategy is chosen, the larger the social capital in the
- 139 community, which in turn enhances the strength of the sanctions towards norm violators. On
- 140 the other hand, when cooperation and hence social capital is low, sanctioning is ineffective
- 141 (i.e. disapproval by a minority of norm followers does not have much effect on the majority
- of norm violators, if at all). This is expressed in the relationship $\omega(f_c) = he^{te^{gf_c}}$ where f_c is the proportion of cooperators in the community at a given time $(f_c = \frac{n_c}{n})$, h, t, g are parameters 142
- 143
- 144 governing, respectively, the maximum sanctioning (asymptote), the sanctioning effectiveness
- 145 threshold (displacement) and the growth rate of the function (see [34] for an example of the
- 146 role of social capital for social approval).
- 147 In addition to depending on the number of norm followers in the community, the severity of
- 148 social sanctioning is also influenced by equity considerations, leading norm followers to act
- 149 more strongly against individuals extracting well above the accepted norm (and thus
- 150 receiving much higher payoffs [35], [36]). Experimental research has shown that the degree
- 151 to which individuals resent free riders increases with the ensuing income gap [28]. By
- 152 modelling social sanctioning by norm followers as a function of the difference in payoffs,
- $H = \frac{\pi_D \pi_C}{\pi_D}$, we allow for graduated sanctioning. Graduated sanctioning consists in adjusting the 153
- sanctions to the severity and frequency of the offence, and it has proven to be an important 154
- 155 feature of successful self-organizing systems ([37], [38], [33]).
- 156 Resource Dynamics and Production
- 157 The shared resource is modelled by the following equation:

158
$$R_{t+1} = R_t + c - d\left(\frac{R_t}{R_{max}}\right)^2 - q * E * R_t$$
 (2.1)

- where R_t is the resource at time t, c is the inflow, d is the natural discharge rate, R_{max} is the 159
- carrying capacity, q is the efficiency of extraction and $E = n[f_c e_c + (1 f_c)e_d]$ is the total 160
- extraction effort of the n-member community. e_c and e_d are the extractive effort levels of 161
- the norm followers (cooperators) and norm violators (defectors), respectively. 162
- 163 The TSL model assumes that resource inflow is constant. In reality, however, resource
- 164 dynamics are rarely constant, but fluctuate intra- and inter-annually. We thus extend the

- 165 model to feature a variable resource inflow \hat{c} , a random Gaussian variable with mean c and
- standard deviation σ . The outflow rate \hat{d} varies according to the inflow. 166

167
$$R_{t+1} = R_t + \hat{c} - \hat{d} \left(\frac{R_t}{R_{max}}\right)^2 - q * E * R_t$$
 (2.2)

Agents earn the following payoff from resource exploitation: 168

169
$$\pi_i = \frac{e_i}{E} F(E, R_t) - w e_i$$
 (2.3)

- 170 Gross π_i increases with extraction level e_i and resource abundance R_t , according to $F(E, R_t)$.
- 171 The production function $F(E, R_t)$ is modelled using the widely adopted Cobb-Douglas form
- 172 with decreasing returns to scale (see Table S1 for details and Figure S2 for a sensitivity
- 173 analysis of the coefficients of the Cobb-Douglas function). The harvesting costs are
- 174 proportional to the effort e_i , with the coefficient w representing costs per unit effort. Figure 1
- 175 shows the equilibrium resource levels for different levels of total effort (Fig 1a), the total
- 176 production for different levels of total effort (Fig 1b), and total production for different
- 177 resource levels (Fig 1c).
- 178 Figure 1
- 179 Strategy updating
- 180 Agents are either norm followers with a socially optimal extraction effort or norm violators
- 181 with a higher effort. The magnitude of resource over-extraction by the norm violators,
- 182 henceforth called the *degree of cheating*, is captured by the multiplier μ in $e_d = \mu * e_c$. The
- 183 maximum degree of cheating considered in our analysis corresponds to the resource
- 184 extraction that maximises individual benefits (the Nash equilibrium – see Tavoni et al. [25]
- 185 for the calculations of socially optimal and private extraction levels).
- 186 The utility U that agents receive from their payoff depends on the level of social disapproval
- 187 they are exposed to, which is a function of the level of cooperation in the community and the
- 188 payoff differences. C enjoy the entire (lower) payoff $U_C = \pi_C \ge 0$, while D may see their
- higher payoff reduced due to social disapproval: $U_D = \pi_D \omega H \ge 0$ (where the intensity of defection is measured by $H = \frac{\pi_D \pi_C}{\pi_D}$). 189
- 190
- 191 The agent-based model differs from TSL in that it explicitly models players as individual
- 192 agents that interact locally and update their effort levels by imitating better performing
- 193 strategies of other agents. Pairs of players meet randomly to compare utilities $U_{i,j}$. When the
- 194 utility of agent i is below that of the opponent, it updates its extraction effort by imitating
- 195 agent j's with a probability equal to the normalized utility difference (cf. [39]).

196 if
$$\Delta_i = U_i - U_j < 0 \Rightarrow e_i \rightarrow e_j$$
 with probability $= \frac{\Delta_i}{|U_i| + |U_j|}$ and $i, j \in \{C, D\}$ (2.4)

- 197 We use a pairwise updating rate (one random agent updates each time step) as is common in
- 198 simulations of evolutionary games, however we also explored higher updating rates, i.e.
- 199 settings where more than one agent updates its effort within a single time step (Figure S3).
- 200 The parameters and variables for the simulations as well as an overview of the functions are
- 201 given in Table S1.A detailed model description using the ODD+D protocol [40] can be found
- 202 in Table S2.

3. Impact of variable or increasing resource inflows

Under constant resource conditions cooperation and hence sustainable resource use are stable when the community of cooperators is not too small and the norm violation is not excessive (see Figure 2a and [25]). In cases where the norm violation and the community of cooperators are both large, norm followers and norm violators coexist. Here, the reduction in utility resulting from social disapproval is balanced by the gains that few norm violators obtain from higher extraction of a resource that is only slightly overharvested (due to the high resource abundance in the presence of a large share of cooperators). The region of coexistence is sensitive to the maximum amount of sanctioning a community with high levels of cooperation can exert on norm violators (Figure S4). A decrease of the maximum sanctioning amount at high levels of norm violation decreases the area of coexistence in favour of larger areas of full defection. Similarly, when the community of norm followers is small the norm of sustainable resource use collapses and all members over-extract, leading to resource degradation.

The results of the game-theoretic analysis and the agent-based simulations agree well (Figure S5), which suggests that we can deploy the potential of CP-norm for greater complexity to go beyond validation of the analytical model and introduce more realistic features. The robustness of the TSL model to assumptions about the specific functional forms of the social disapproval or resource functions has additionally been confirmed by [41]. They show that the qualitative behaviour of the model remains the same even when the social disapproval and the resource outflow functions are linear in the proportion of cooperators or resource level, respectively.

3.1. Impact of variable resource inflow

Under constant resource inflow and a maximum sanctioning level (h) that is slightly lower than in the TSL model defectors dominate the whole parameter space for cheating levels of approximately 300 to 365% (red area extending across the whole range of initial proportion of fc in Figure 2a). When resource inflow is subject to small fluctuations ($\sigma=1$) the coexistence equilibrium at the boundaries to this all-D area is destabilized leading to an expansion of the area of full defection ($f_c=0$) into regions where cheating levels are higher or lower (increase of the red area in Figure 2b). High levels of resource variability, on the contrary, destabilize the defector equilibrium for values of initial proportion of fc >0.6 leading to a dominance of coexistence outcomes (disappearance of the red area and increase in light blue area in Figure 2c). Hence, the norm can be maintained with high resource variability even when norm violations are large (given that the initial level of social capital in the community is large enough). The percentage of cooperators in the coexistence is slightly higher than with no fluctuations.

Figure 2

The transition from resource variability enhancing defection to its enhancing cooperation happens around a resource variability of $\sigma = 10$ where about 50% of simulation runs converge to coexistence (Figure 3a). Beyond this level of variability coexistence also expands to areas with lower initial proportions of C and the proportion of cooperators in the coexistence state increases. The increase in size of the coexistence region as well as the increase of cooperation in the coexistence state under conditions of high resource variability

- are consistent with the results of Tavoni et al. [25]. Under conditions of high resource
- variability, average resource availability is reduced because of the concavity of the resource
- 252 function. This leads to reduced payoffs for both norm violators and norm followers. At the
- same time the costs of social disapproval that affect only norm violators remain constant
- because they are independent of resource variability. As a consequence a few norm violators
- switch strategy until the gains from overexploitation and the costs of social disapproval
- balance out, thus increasing the frequency of cooperation in the mixed equilibrium.
- 257 The sudden collapse of cooperation under conditions of low resource variability was not
- predicted by TSL. Under conditions of low resource variability norm violators benefit
- occasionally from high inflow events while average resource availability remains almost the
- same. A random local encounter of a norm violator with a norm follower during such a high
- 261 inflow event can cause the norm follower to change strategy. This initiates a slow process of
- 262 changing proportions of cooperators in the mixed equilibrium until the resource is degraded
- 263 up to a point where a situation of high resource inflow and subsequent increase in defection
- can tip the system into the defector equilibrium. This is accelerated by the decrease in social
- 265 capital and hence sanctioning capacity of the community, which further destabilizes
- 266 coexistence and results in the collapse of cooperation.
 - 3.2. Impact of changes in average resource flows
- 268 Environmental change might not only lead to higher variability but also to changes in the
- average quantity of a natural resource. Lade et al. [41] investigate collapses of cooperation in
- the TSL model that arise through increasing inflow or changes in other properties of the
- system such as the costs of effort. Their results show that decreasing resource availability
- increases cooperation while increasing resource availability can lead to a collapse of
- cooperation and resources. The former is similar to a situation of high inflow variability
- where the average resource availability is reduced, while the latter corresponds to the effects
- of small variation where short term high abundance of resources benefits defectors.
- Our analysis confirms that the collapse of cooperation with increasing mean resource inflow
- occurs across the whole range of initial densities of cooperators (Figure 3b, red area for
- inflow values >50). Decrease of the mean inflow on the contrary leads to coexistence at lower
- initial densities of cooperation and an increase in the number of norm followers until for very
- low inflow values norm followers dominate (Figure 3b).
- 281 *Figure 3*
- 282 3.3. Combined effects of resource availability and variability
- 283 Most likely, however, environmental change will impact mean resource flows and variability
- simultaneously. We test the effect of a combination of both for robustness of cooperation at
- different levels of initial cooperation and hence social capital in the community (Figure 4).
- When initial social capital is high (fc init = 0.8) the pattern of collapse with mean inflow
- \geq 50 and enhanced cooperation with mean inflow < 50 remains (Figure 4a). The collapse of
- 288 cooperation with increasing resource availability cannot be counteracted by large resource
- variability (which favours cooperation) except for a region of mean resource availability up
- 290 to approximately 55. The collapse of cooperation that was observed for small resource
- variability at a mean inflow of 50 does not occur for average inflows < 50, indicating that the
- reduction of the average resource availability which favours cooperation has a stronger effect
- on outcomes.

- 294 When initial social capital is at intermediate levels (fc init = 0.5) norm violators dominate for 295 a constant inflow > 23. An increase in variability leads to coexistence and an increase of 296 norm followers in the community at larger mean resource availability (Figure 4b). The higher 297 the variability the higher average inflow levels at which coexistence can be found. Finally at 298 very low values of initial social capital (fc init = 0.3) where norm violators dominate under 299 constant conditions changes in average inflow and resource fluctiations have only very 300 limited effects. Once mean inflow drops very low (<11) norm followers dominate. A small 301 region of co-existence with high numbers of norm violators exists at low levels of resource 302 variability and mean inflows between c=10 and c= 20. Here increase of variability leads to 303 increase of norm violators at the higher end (c = 20) and increase of norm followers at the 304 lower end (c = 10). Coexistence disappears at higher variability where the community is 305 either dominated by norm violators (at average inflows > 17) or norm followers.
- 306 In general decreasing initial social capital in the community counteracts the benefits of lower 307 mean inflow and areas of coexistence at low average resource inflow decrease. The quality of 308 the transition from a community dominated by norm violators to one dominated by norm 309 followers changes when moving from a community with high initial social capital to one with 310 low. While in the former decreasing average inflow and increasing resource variability lead 311 to coexistence that is dominated by increasing numbers of norm followers, in the latter theses 312 changes lead to coexistence dominated by decreasing numbers of norm violators until in both 313 cases the community switches to dominance of norm followers.

314 Figure4

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4. Evolution of cooperation in socially separated but ecologically connected groups

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We now investigate a situation in which two socially independent communities of resource users are ecologically connected with each other, for instance through a shared aquifer. Each group (henceforth group 1 and group 2) has the same number of members (n) as the sole group in the above results and exploits its own resource R_j , $j \in \{1, -1\}$. R_j has identical characteristics to R, the unique resource modelled in (2.2), but is largely disconnected from R_{-j} , the resource that can be appropriated by the other group. However, there can be spill-overs such that resource from the least depleted resource of the more successful group leaks towards the other one. We investigate the establishment of norm-driven cooperation under different assumptions on the strength of the leakage between the two resources (δ) . Social disapproval and imitation operate as before, but are restricted to interactions within each group.

329 330

331
$$R_{j,t+1} = R_{j,t} + c - d\left(\frac{R_{j,t}}{R_{max}}\right)^2 - q * E_t * R_{j,t} + \delta(R_{-j,t} - R_{j,t})$$
 (3.1)

The two resources and their connectivity are modelled by equation 3.1:

332 333 334

For positive values of δ , a fraction of each groups' resources is available to the other group, with the difference $R_{-j,t} - R_{j,t}$ representing the net flow between the two.

335

336 Figure 5 337

356

338 When the initial share of cooperators in group 1 is $f_c(0) \le 0.65$, leakage from the more 339 cooperative group 2 has no effect on group 1, which remains in a state of widespread 340 defection (Figure 5, upper two panels). At the same time the level of cooperation in group 2 341 increases with δ : increasing leakage reduces resource availability in group 2, which favours 342 cooperation. Once initial shares of cooperators within group 1 increase beyond about 65%, 343 we are in a region where a mixed equilibrium prevails in the base model. Here, the leakage 344 from the more cooperative group 2 can destabilize the mixed equilibrium as seen by an 345 increase in all-D outcomes for $\delta = 0.1$. With leakage of $\delta \ge 0.2$ cooperation in Group 1 346 collapses (Figure 5, middle left panel). An increasingly strong leakage provides for an 347 overabundance of resources in group 1 which can lead to the cascading collapse of 348 cooperation that we have also observed earlier with increasing resource availability. When 349 both groups have identical $f_c(0)$, increasing resource connectivity (δ) leads to collapse of 350 cooperation in one of the two groups (Figure 5 bottom left panel). There is no clear pattern 351 concerning which group's cooperative coexistence collapses, which is expected as the 352 collapse is the result of stochastic events. For $f_c(0) = 1$ in group 1, the interaction reverses 353 and leakage between the resources of group 1 and group 2 destabilizes the mixed equilibrium 354 in group 2.

5. Discussion and Conclusions

- 357 The focus of this study is on the robustness of cooperation, as measured by the rate of 358 adoption of a strategy prescribing sustainable resource use. Specifically, we investigate the 359 robustness to changes in resource availability caused by environmental change, as well as to 360 the spatial connectivity of biophysical systems. Little research so far has investigated the 361 impacts of complex structural and temporal characteristics of the social and ecological 362 systems on the performance of coupled social-ecological systems. Ecological studies of 363 resource or ecosystem collapse often neglect changes in agent behaviour arising from social 364 or social-ecological interactions. At the same time, the finiteness, structure and dynamics of 365 resources and the ecosystems they are part of are often neglected in studies of common pool 366 resource use. This can lead to misleading results if the system is truly coupled, as 367 demonstrated here and in [41].
- 368 In our model a community of harvesters exploits a shared resource such as water from a 369 groundwater aquifer. A norm of sustainable resource extraction is maintained through social 370 sanctioning of norm violators. Norm followers disapprove of freeriding by excluding norm violators from the social capital needed to realize the full benefits of resource extraction. The 371 372 interaction of this social mechanism with the resource dynamics determines the ensuing level 373 of cooperation and state of the resource. Under constant resource inflow full cooperation 374 obtains when the community social capital is large enough to be able to sanction norm 375 violators, provided that the extent of the violation is not too large. Otherwise, a minority of 376 norm violators coexists with a majority of cooperators, thanks to the large benefits of 377 overharvesting a well maintained resource.
- These findings echo those of Sethi and Somanathan [42], who, in a setting involving three strategies (defection, cooperation without punishment, and cooperation with punishment), find that, in addition to a full defection equilibrium that is always stable, an equilibrium where defectors are wiped out can also be stable. Noailly et al. [43][44] extend Sethi and Somanathan's model by embedding it on a network. They find coexistence of all three strategies when sanctions are imposed locally on neighbours. Note that coexistence and cooperative equilibria in these models always include cooperators and enforcers, thus issues

- of second order freeriding prevail. Sasaki and Uchida [30] showed in a three-strategy model
- that social exclusion can overcome second-order freeriding even when it is costly and
- 387 stochastic. Our model and results depart from these studies in important ways. The first
- difference is that here we focus on non-costly social sanctioning through disapproval rather
- than costly punishment; second, there are only two strategies as all cooperators engage in
- social disapproval; lastly, our mixed equilibrium involves the coexistence of cooperative and
- selfish types. This coexistence is consistent with the widely observed persistence of both
- behaviours in small groups, as shown by numerous studies in the laboratory and in the field
- 393 [35].
- Our study complements the above-mentioned studies and previous work with the TSL model,
- by providing a systematic assessment of the consequences of temporal variability and spatial
- 396 complexity for cooperation and by using a disaggregated modelling approach. The latter
- 397 allows us to address macro-level dynamics as they arise from micro-level interactions of
- harvesters with a dynamic resource. One example is the collapse of cooperation with small
- resource fluctuations, a feature of the agent-based model that was not observed in the mean-
- 400 field TSL model. The break-down of cooperation is the result of a random local interaction
- between a norm follower and a norm violator at a moment when short-term high resource
- abundance provides an advantage to the norm violator. The decrease of cooperation and
- social capital slowly erodes the social norm, ultimately leading to a cascading collapse of
- 404 cooperation and the ensuing tragedy of the commons. Such a situation qualifies as one that
- has the three preconditions for a crisis, according to Taylor [45]: weak governance, as the
- social disapproval does not guarantee eradication of defection; a threshold beyond which the
- 407 system can tip into a different regime; and positive feedbacks that magnify the impacts of a
- shock. It also highlights the need to carefully consider the level of aggregation at which
- 409 interactions are modelled.
- 410 Similarly, cooperation breaks down when the average resource availability increases. Higher
- 411 resource levels provide higher benefits to norm violators, which outweigh the losses they
- suffer due to exclusion from the social capital of the community. Resource scarcity, or an
- 413 increase in resource variability, on the other hand can enhance cooperation and lead to an
- increase in the proportion of norm followers. Contrary to our findings, Richter et al. [46] have
- shown that resource scarcity can lead to a breakdown of cooperation in harvesting a common
- 416 pool resource. In their model, cooperators adapt their effort to changing resource levels which
- increases the temptation to defect when resource become scarce. Empirical studies of
- 418 cooperation in river basin management confirm the increase in cooperation with resource
- 419 variability. Dinar et al. [23] and Ansink and Ruijs [47] found that the existence and stability
- 420 of treaties for transboundary water sharing increased with resource fluctuations. In both cases
- 421 the stability of an agreement was strongly dependent on the characteristic of the agreement,
- 422 the benefit functions of the actors and the distribution of political power [47], or on the
- existence of other cooperation-enhancing mechanisms such as trade [23].
- 424 Lastly we extended the agent-based model to include more realism with respect to the spatial
- characteristics of the ecosystem that provides the shared resource. Our results indicate that an
- 426 ecological spill-over from a more cooperative group does not necessarily enhance
- 427 cooperation in the less cooperative group. On the contrary, resource leakage can destabilize
- 428 cooperation due to the positive feedbacks that arise when resources become more abundant.
- Fragmentation of the governance of a common pool resource can thus make cooperation
- 430 more difficult, as random events can lead to a collapse of cooperation in one of the groups,
- under conditions where stable coexistence would prevail in a single group. Other research,

- however, indicates that cooperation is more difficult to achieve in larger groups [3], thus
- potentially counteracting the benefits of less fragmentation. An interesting extension to our
- work would be to investigate the social-ecological dynamics of two or more groups that are
- connected ecologically and socially, for example through an institution or migration. We plan
- 436 to include more social structure and adaptive responses to changes in resource availability in
- future extensions of the model.
- Overall, our results indicate that there is no simple answer to the question whether
- connectivity and environmental change has the potential to destabilize cooperation in natural
- resource use, leading to environmental degradation (and possibly conflict). In situations
- where communities have the social capital to maintain cooperation through social disapproval
- of norm violators, as may be the case here for appropriate initial conditions, reinforcing
- feedbacks between increase in returns from resource exploitation and decrease in
- effectiveness of sanctioning can cause collapse. But the opposite obtains, i.e. higher levels of
- cooperation fixate in the population, when decreasing returns strengthen the social norm.
- Whether one or the other feedback dominates depends on the magnitude of the resource
- variability and the direction of change in average flows. When both effects occur in
- combination they can either reinforce or counteract each other. In situations where
- environmental change leads to a strong increase in resource variability and a decrease in
- average resource availability, we would expect an increase in cooperation (under the
- conditions of our model settings). In situations where the two factors operate in opposite
- directions the picture is not as clear and outcomes will depend on the initial conditions, as
- well as on the degree of the impacts.
- The differences in the effect of changes in resource availability and ecological connectivity
- on cooperation highlight the important role of structural factors such as the characteristics of
- 456 the actors, the institutional and governance settings, and the ecological conditions for
- 457 determining the consequences of environmental change. Several recent studies emphasize
- 458 that the role of institutions in mitigating the effect of climate-induced resource scarcity
- should not be underestimated ([23],[24],[47]). Informal rules such as the social norm
- 460 modelled here can play an important role for the establishment of cooperation and may also
- 461 be relevant for maintaining cooperation under resource scarcity. Policies to enhance the
- 462 adaptive capacity of natural resource use, particularly of CPRs, may thus benefit from taking
- social norms and their role in stabilizing cooperation into account. Ultimately, however, it is
- the complex and non-linear interplay of social and ecological dynamics that determine the
- success of the cooperative strategy. It is thus important to take the coupling between the
- social and ecological subsystems into account when analysing cooperation on natural
- resource use.

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477

- 478 **Competing Interests:**
- We have no competing interests.
- 480 Authors contributions
- 481 MS, AT and SAL jointly designed the study, developed the model and analysed and
- interpreted the model results. MS drafted the manuscript; AT and SAL revised it critically. All
- 483 authors gave final approval for publication.
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597 Figure Legends:

- Figure 1: a) Equilibrium resource level R^* and b) total production F for different levels of
- total effort E, c) total production F for different levels of equilibrium resource level R^*
- 600 (corresponding to different total effort levels)
- Figure 2: Level of cooperation with increasing resource variability; (a) no resource variability
- $(\sigma = 0)$; (b) low resource variability ($\sigma = 1$); (c) high resource variability ($\sigma = 10$); dark
- blue indicates 100% cooperation, red indicates 0% cooperation. Maximum sanctioning
- h = 0.333, for all other parameter values see Table S1.
- Figure 3: (a) Percentage of cooperative outcomes with increasing resource variability at a
- fixed degree of cheating $\mu = 3$. Red colour indicates that 0% of runs result in a cooperative
- outcome. (b) Level of cooperation with increases in mean inflow c. $\mu = 3.0$, initial $f_c = 0.8$.
- For parameter values see Table S1.
- Figure 4: Level of cooperation for a combination of changes in mean and variance of
- resource flows, (a) initial $f_c = 0.8$, (b) initial $f_c = 0.5$, (c) initial $f_c = 0.3$; $\mu = 3.0$. For
- parameter values see Table S1.
- 612 Figure 5: Level of cooperation in Group 1 (black) and Group 2 (red) with increasing strength
- of leakage δ and increasing levels of initial cooperation in group 1 ($f_{c,q1}(0)$) in title of panel)
- with $f_{c,q_2}(0)$ of group 2 fixed at 0.9. The lines indicate the median, the box below and above
- 615 the 1st and 3rd quartiles respectively. $\delta \in [0,0.5]$.

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